

Magus Infotech India (P) Ltd.,
 Period : Apr-11 to Mar-12
 SBU : Magus Learning Solutions



Customer Reward Program

Description	Amount	CLP	Encashment Unit
Payment* realized In FY Upto 5 Lac	For Every Rs. 1000	100	
Payment* realized In FY between 5-10 Lac	For Every Rs. 1000	125	Customer Loyalty Points (CLP') can be encashed in unit comprising of 5000 CLP's
Payment* realized In FY Above 10 Lac	For Every Rs. 1000	150	

Payment*: Excluding Taxes
 CLP: Customer Loyalty Points

Encashment Options	CLP	Value Options	Remarks
Cash	5000	Rs. 5,000.00	Cash Discount
Support Hrs	5000	Onsite: 4 Hrs	Training Review Sessions
Training Hrs	10000	Onsite: 4 Hrs	Customized Training Program
Prof. Service Hrs	10000	Onsite: 4 Hrs	Technical Services
Learning Products			eLearning Products & MS Office Add-Ins

Example

Company	ABC Ltd.,		
Realized Payment	750000.00		
CLP's Earned	93750		
CLP's Eligible for Encashment	90000		
Value Options			
Cash	90000.00		Cash Refund/Discount or eLearning Products
Support Hrs	72		Training review or certification support sessions
Training Hrs	36		Regular or JumpStart (custom) training programs
Prof. Services Hrs	36		Onsite Support on MS Project /Excel /PowerPoint /Visio etc
Learning Products	Fair Price		Magus eLearning and MS Office Add-Ins

A mix of the above too can be taken to best suite your organization needs.

Magus Infotech India (P) Ltd.,
 Period : Apr-10 to Mar-11
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Certification Programs

Description	Magus @Effort	Format	Remarks
Process			
1. Training Program	24 Hrs	Instructor Led	Participation Certificate
2. Certification	Organization should nominate participant, identify project sponsor and pay certification fee		
2.1 Proficiency Evaluation			Within 4 weeks of Certification Enrollment
a. Challenge Assignments	03 Hrs	Offline	Magus will provide the assignments and proficiency testing
b. Written Test	01 Hrs	e-Test @ Magus	
2.2 Templates Development	04 Hrs		Within 6 weeks of Certification Enrollment
a. Personal		Offline	Magus will help define scope and guide work completion
b. Organizational		Offline @Work Place	
2.3 Department Project	08 Hrs		Within 10 weeks of Certification Enrollment
a. Department Template/Project		Offline @Work Place	Magus will help define scope and guide work completion
b. Management Dashboard		Offline @Work Place	
Award of Certification			Joint evaluation by Magus and Project Sponsor

Magus Certifications	Certification Fee	Remarks
Microsoft Excel Black Belt Certification	Rs. 10,000.00	Payable at the time of certification enrollment
Microsoft Project Orange Belt Certification	Rs. 15,000.00	
Oracle Primavera Orange Belt Certification	Rs. 15,000.00	
Microsoft Visio Orange Belt Certification	Rs. 15,000.00	

Notes:

1. Customer Loyalty Points (CLP) can be used to buy certification nominations
2. Certification requires nomination of Organization Project Sponser who will with Magus jointly assist participant in defining department project scope and conducting evaluation.