

Empower people throughout your organization with the right tools to transform challenges into opportunities.

Process manufacturers all face the unique operating requirements associated with the production and packaging of products through recipe and formula-based production, Ross Enterprise's enterprise resource planning (Ross ERP) applications are built to meet the needs of every type of process manufacturer with little or no customization.



Food and Beverage: Complexities across sales and distribution channels, deal structures and regulatory and quality issues demand a focused solution. Other obstacles resolved by Ross Enterprise include brand protection, recall management, right first time delivery, product line profitability, optimized production and inventory planning, and customer self-service among others.



Life Sciences: Regulatory compliance issues are paramount for biotechnology and pharmaceutical manufacturers. The ability to monitor, track, control, validate and audit critical resources and activities across the manufacturing and distribution processes according to the stringent guidelines set by regulatory agencies like the FDA is essential. Ross Enterprise's solutions provide these capabilities, while reducing the associated costs.



Consumer Packages: For consumer packaged goods (CPG) manufacturers, market restructuring, realignment and oversupply have become commonplace. Companies are being forced to outsource to meet cyclical demands, reduce supply chain inefficiencies and enhance service to differentiate on more than price alone. Ross Enterprise's solutions help manage product and process consistency, quality and costs to balance customer satisfaction and business objectives.



Chemicals: Chemical manufacturers face cost containment pressures, the emergence of buying groups, increasingly demanding customers and regulatory concerns. To address these challenges, Ross Enterprise's solutions offer specific capabilities for recipe formulation, process control, quality management, real-time financial analysis, and for integrating internal and external operations to track information and product flow.



Metals & Natural Products: Natural products manufacturers including forest, building and general agriculture products are finding it necessary to enhance service while improving productivity, containing costs and optimizing assets. Ross Enterprise's specific functionality enables these companies to achieve this balance, while by managing cyclical patterns and raw material availability relative to customer demand.

Just like the products that they produce, discrete and processing manufacturing software have different focal points and solve different problems. Just as you would not put the proverbial square peg in the round hole, don't expect to be successful using software geared toward discrete, or even a hybrid, to work smoothly in the process manufacturing setting. Critical aspects such as formulation, routing, ingredients, unit of measures, and pricing must be evaluated relative to your business.

Ross ERP provides the control and visibility you need throughout your operation to maximize profitability and consistently fulfill customer demand. The system helps process manufacturers worldwide to manage manufacturing operations with dynamic forecasting and scheduling, formula-based production and yield management, quality control, inventory management, complex product costing, and streamlined regulatory compliance. Current Ross Enterprise clients report exceptional operating improvements including inventory savings of 20 percent, throughput improvements of 15 percent, and 50 percent reductions in order fulfillment times -- all enabling strengthened competitive positioning and accelerated business growth.

A business unit of CDC Software, Ross Inc. delivers innovative software solutions that help manufacturers worldwide fulfill their business growth objectives through increased operational efficiencies, improved financial controls, strengthened customer relationships, and streamlined regulatory compliance. Focused on the food and beverage, life sciences, chemicals, metals and natural products industries and implemented by over 2,000 customer companies worldwide.

Magus Solution Framework

Introducing ERP application into your company and integrating it with your existing business application requires deep knowledge of the whole subject as well as significant experience. Magus team has both. The MSF 5-Phase Method is the focal point of our many years of practical experience advising large and mid-sized companies in all industries. This experience forms the basis of the way we plan and implement your payroll management solution.

- Stage 1: **Workshop** – Clearly Defining Needs
- Stage 2: **Implementation** – Configuring Your ERP Application
- Stage 3: **The Pilot** - Rigorous Testing
- Stage 4: **Rollout** – The Optimized Solution Goes Into Production
- Stage 5: **Production** – Safe Operation With Competent Support

Magus ERP Practice

As businesses become globally competitive, the survival of organizations largely depends on their ability to be closer to the customer and deliver value added products and services in the shortest possible time. This, in turn, demands integration of all the business processes of an enterprise. At Magus, managing the entire ERP/HRM/EPM/CRM life cycle is one of our core competencies. Our practices provide an end-to-end solution across the entire life cycle including:

Implementation - At the beginning of the life cycle, we can help your organization with selecting a package and perform gap analysis. We apply our world-class processes to optimize implementation and rollout.

Upgrade - As your needs evolve, we conduct gap analysis to identify critical upgrades. We manage the entire upgrade process through installation, testing, and final certification.

Application Management - We reduce the cost of managing your Enterprise Applications with proven 24 x 7 support from our technology center's in India; certified capabilities for conducting enhancements, patches and upgrades; and our proven ability for integration with third party applications.

Portfolio Analysis - As part of our solution, we help you identify gaps and redundancies in your existing Enterprise Application portfolio. This service is especially critical for organizations that have recently undergone merger and acquisition.

Magus Infotech India (P) Ltd.,

Magus is a Microsoft technology consulting company that provides application development, enterprise solutions and infrastructure services. Our experienced teams use a proven approach and a personal relationship style to deliver the right solutions for our clients. We are a Microsoft Certified Partner, and have been building business-critical systems and helping our clients maximize their investment in Microsoft technology since 1999.

We at Magus have a wealth of experience in enterprise (ERP/SCM/CRM/EPM) solutions. We are recognized for our knowledge and experience on enterprise business systems. We are committed to deliver world-class enterprise-level solutions with the benefits of an on-site staff and the economics of off shoring. Magus has top-notch program management team, deep technology and architecture capability, next-generation delivery capabilities, and the technology tools needed to execute large-scale programs.

We are constantly finding innovative ways to blend people, process and technologies to deliver bottom-line benefits to our customers. We measure our contributions through increased customer satisfaction, client retention rates and value delivered.

